

# **Lesson 67: Partnership**

By Xandra

## 1. Dialogue

First, repeat after your tutor. Then, practice each role.

Taro owns a construction company. He is talking to Mr. Bradley, who also owns a construction company. Taro is proposing a partnership with Mr. Bradley.

Taro: Thank you for meeting with me today. I know you're very busy.

Mr. Bradley: Don't worry about it. What is it that you want to talk about?

Taro: I've just signed a contract with Trump International. My company is going to build a Trump Hotel in Tokyo.

Mr. Bradley: Congratulations on closing the deal. (Shakes hands)

Taro: The thing is, the project is bigger than I expected. My company lacks the manpower and supplies to take on this huge project.

Mr. Bradley: Oh, that's too bad.

Taro: I want to ask you if you would be interested in coming in as my partner for this project.

Mr. Bradley: I see. Let me talk to my executives about this. Give me some time to think about it.

## 2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

- 1. Jack just got promoted. He'll be taking on new responsibilities at work.
- 2. I can't take on any more projects at the moment. I have too much work already.
- 3. Can you take on the heavy responsibilities?

\* take on ~ / (仕事など)を引き受ける; (責任など)を負う

## 3. Your Task

You and your business partner have just opened a restaurant. You work hard in the restaurant all day until midnight. You're responsible for buying the ingredients, the inventory, cooking, and you also have to train the staff. You feel that your business partner (=your tutor) is not doing much for the business. Talk to your business partner about your situation. Tell him that he should take on more responsibilities in the restaurant.

#### 4. Let's Talk

Why do some businessmen look for a business partner? What are the good and bad things about having a business partner?

What are the characteristics of an ideal business partner?

## 5. Today's photo

Describe the photo in your words as precisely as possible.



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